



Education Calendar October 2017



Su	Monday	Tuesday	Wednesday	Thursday	Friday	Sa
1	2 No Classes Scheduled	3 9:00-11:00 Certified Master Agent Seller Module II - Seller Conversion 11:30-1:00 Business Basics L&L Home Inspections <u>Presented by Old Republic Title</u>	4 10:00-11:30 Call Day 11:30-1:00 Business Basics L&L Home Inspections <u>Presented by Old Republic Title</u> 4:00-6:00 Call Night	5 No Classes Scheduled	6 No Classes Scheduled	7
8	9 10:00-11:30 Broker Q&A Agent Liability Reduction 1:00-4:00 Buyers Contracts	10 9:00-11:00 Certified Master Agent Seller Module III - Presenting Offers and Negotiating Contracts 1:30-3:00 Broker Q&A Agent Liability Reduction 1:30-2:30 Tech Tuesday Backaagent	11 10:00-11:30 Call Day 1:30-2:30 Social Media Creating fb Ads 4:00-6:00 Call Night	12 9:00-1:00 Legal Update I (CE) <u>Presented by JC Johnson</u>	13 10:00-11:30 Top Producer Panel Luxury Home Marketing <u>Presented by Vicky Mox</u>	14
15	16 1:00-3:00 Buyers Contract to Close	17 9:00-11:00 Certified Master Agent Seller Module IV - Contract to Close and Creating a Referral Partner 1:30-2:30 Tech Tuesday The New Docusign	18 10:00-11:30 Call Day 4:00-6:00 Call Night	19 1:30-2:30 Understanding the Closing Disclosure <u>Presented by Highlands Res Mtg.</u>	20 No Classes Scheduled	21
22	23 10:00-11:30 Broker Q&A Agent Liability Reduction	24 9:00-11:00 Certified Master Agent Buyer Module I - Prospect Buyer Leads 1:30-3:00 Broker Q&A Agent Liability Reduction 1:30-2:30 Tech Tuesday Listing Presentation Tools	25 10:00-11:30 Call Day 1:30-2:30 Tech Tuesday The New Docusign 4:00-6:00 Call Night	26 9:00-11:00 Master Agent Mastermind Group II (closed group)	27 No Classes Scheduled	28
29	30 No Classes Scheduled	31 9:00-11:00 Certified Master Agent Buyer Module II - Convert Buyer Leads				

Classes in **RED** are provided by RE/MAX Texas at Grapevine Convention Center, 1209 S Main St, Grapevine, TX 76051.

Login to REMAXTEXAS.com for details.

Classes in **GREEN** are held in the Murphy Office, 418 Village Drive, Suite 100, Murphy, TX 75094.